



NEWS FOR IMMEDIATE RELEASE

Gonzalez Saggio & Harlan LLP Adds Two Partners and an Associate to its Atlanta office

MILWAUKEE -- January 17, 2013 -- [Gonzalez Saggio & Harlan LLP](#) (GSH), a full-service minority-owned law firm, announced today the hiring of three attorneys in its Atlanta office to grow its [financial services practice](#).

James W. "Beau" Hays and B. Emory Potter join as Partners, and Alexander Yusupov as an Associate, all from the firm Hays & Potter, P.C., a full service commercial and construction litigation firm focused on a full range of commercial collection services. The attorneys become a vital part of [Gonzalez Saggio & Harlan LLP](#) which has [15 offices](#) across the country. The Atlanta office has grown from three to nine attorneys since opening in 2010.

"The depth of experience the Hays & Potter attorneys bring to [Gonzalez Saggio & Harlan](#) aids in rounding out the firm's full complement of litigation services for our clients and prospects, both locally and nationally," said Tracey Blackwell, Managing Partner of the firm's Atlanta Office and National Co-Chair of the firm's Litigation Practice Group. "We are pleased to welcome Beau, Emory, and Alex to the firm. Their talent will help fulfill the growing business needs of our clients for cost effective, one stop, turnkey solutions to commercial debt collection."

James W. "Beau" Hays

Hays has acted as lead counsel in litigation matters for over twenty years, specializing in commercial disputes and bankruptcy law. He also has extensive experience in all areas of creditors' rights, collections, construction law, business law, and civil litigation. Hays is Immediate Past President of the Commercial Law League of America (CLLA), an Associate Member of the National Association of Bankruptcy Trustees and has served as Legislative Liaison for the Creditors Rights Section of the State Bar of Georgia.

He is an editor for the National Association of Credit Management's *Handbook of Credit and Commercial Laws*, focusing on chapters related to materialman's liens and construction bonds.

Hays earned his J.D. at the University of North Carolina School of Law, where he was a member of the Holderness Moot Court Bench. He received a B.A. in History and Political Science at the University of North

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Carolina at Chapel Hill. He is admitted to practice in Georgia, the U.S. District Court for the Northern, Middle, and Southern Districts of Georgia. He is a member of the State Bar of Georgia and has earned the AV Preeminent® peer review rating by Martindale-Hubbell.

B. Emory Potter

Potter is a construction, commercial and civil litigation attorney with extensive trial experience. He specializes in materialman's liens, construction bonds, creditors' rights, and commercial collections, handling a large volume of litigation from initiation of suit through post-judgment collection. He has served as a Municipal Court Judge for the City of Chamblee, acted as a Special Master for the Superior Court of Fulton County, and he founded and served as the Charter Chair of the Creditors' Rights Section of the State Bar of Georgia. He has served as Chair of the Nominating Committee, and on the Board of Governors of The Commercial Law League of America (CLLA). He currently serves as an attorney coach for the Wesleyan High School Mock trial team which has won three region championships under his leadership.

Potter earned his J.D. at Georgia State University College of Law. He holds a B.S. in Biochemistry from Auburn University. Potter is admitted to practice in Georgia, the U.S. District Court for the Northern District of Georgia, and U.S. Court of Appeals for the Federal Circuit.

Alexander Yusupov

Yusupov will represent clients in commercial, business, construction and civil law, creditors' rights, and collection matters. Prior to joining GSH, Yusupov served as lead counsel in numerous bench and jury trials, as well as in appellate courts.

Graduating in the top 5% of his class, Yusupov earned his J.D. at John Marshall Law School of Atlanta, where he was the Articles Editor of the inaugural edition of *John Marshall Law School Law Journal*. He received a BBA in Business Administration graduating *magna cum laude*. Yusupov is admitted to practice in Georgia, the U.S. District Courts of the Northern and Middle Districts, and Georgia's appellate courts. He is a member of the Georgia Bar Association, where he is a member of the Creditors' Rights Section

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About Gonzalez Saggio & Harlan Financial Services Litigation Practice

[Gonzalez Saggio & Harlan LLP](#) financial services litigation attorneys provide transactional, legislative, litigation, and counseling services to financial institutions and financial service providers, as well as holding companies and investors in such institutions. Our experience includes representing financial institutions and subsidiaries in consumer litigation against claims made under the Fair Credit Reporting Act (FCRA), the Fair Debt Collections Practices Act, the Truth in Lending Act and the Real Estate Settlement Practices Act. The firm counsels and assists financial sector firms with respect to business and contract disputes, including those involving securities, annuities, insurance, mortgage and consumer fraud, RICO, foreclosure and bankruptcy, professional negligence and other misconduct.

About Gonzalez Saggio & Harlan

[Gonzalez Saggio & Harlan LLP](#) (www.gshllp.com) is a national minority-owned law firm with 15 offices located in Atlanta; Boca Raton, Fla.; Boston; Chicago; Cleveland; Indianapolis; Los Angeles; Milwaukee; Nashville, Tenn.; New York; Phoenix; Stamford, Conn.; Washington, D.C.; Wayne, N.J; and West Des Moines, Iowa. The firm represents midsized to Fortune 1000 Corporations, governmental entities, and individuals in the areas of litigation, employment, environmental, corporate and transactional, public finance, intellectual property & technology, energy, communications & utilities law, restaurant & hospitality, and education law. [Gonzalez Saggio & Harlan LLP](#) practices law with a commitment to quality, diversity and to the communities it serves.

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